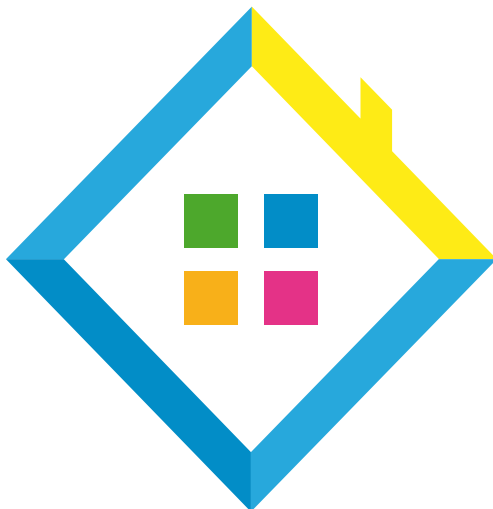




Tu Real Estate

www.ture.es

INMOBILIARIA - SEGUROS
REAL ESTATE - INSURANCES

The buyers journey

THE BUYERS JOURNEY

Thank you for choosing Tu Real Estate as your travel companion in your journey to buy your dream house. In this brochure will we explain how we can help you to find your dream house. First a short presentation of Tu Real Estate

TU REAL ESTATE

The company was born in August 2021, and since then we have helped many clients to sell their property or to buy their dream home. My name is Niklas Löfroth and I am Swedish, but I have lived in Spain for more than 25 years. I have been working with a bit of everything, from dishwasher to assist in opening a private banking branch for one of the biggest banks in Sweden. My last works were for Alfaz del Sol, where I was in charge of Rentals for 8 years, and for Fastighetsbyrån where I got my formal education in Real Estate. Since then, I have continued to study, I am a registered agent in the Valencia Region with number 882 and have all the permits and insurances in order. Our working philosophy is transparency, personalized service and professionalism. We are proud to say that we are with our clients until they don't need us anymore.

HOW WILL WE FIND YOUR DREAM HOUSE

The traditional way:

- You look at many property portals and the homepages of different real estate agencies
- You visit many houses and often these houses do not comply with what you are searching for
- You explain to many agents what you are searching for
- In the end you find your dream home, but after a time-consuming process and often a lot of frustration

The Tu Real Estate way

- You explain to us what you are looking for
- We search everywhere for your dream property and when we find a property that we believe could be of interest, then we send it to you for your approval. This is a moment when it is very important all the feedback, bad as good, to us so we can refine the search
- You can also send properties to us to investigate
- When we have a property, then we arrange the visit and we have all the contact with the other agent, collect information, present the offers...
- This method normally does mean less frustration, is more secure and quicker

We do not charge for our service, except if the other agency does not want to collaborate, in that case our fee is 5000 euros+IVA.

In the Tu Real Estate way, it is very important that we have all the contact with the other agencies. There are agencies that do not want to collaborate if they have your name registered due to a previous contact.

OUR SERVICES

We work with professionals in different sectors, and therefore if you need any help with anything, from finding wells to reforms, we can help you. We can also help you with:

- Insurances
- Alarms
- Key holding, check your house to make sure that everything is OK when you are away.
- When you buy from us, we change all the supply invoices to your name.

THE JOURNEY

- Fix the criteria for your dream property; where, budget and what is a must on the property
- The search
- Visits
- Bidding, we inform you how much the total cost of the purchase is.
- If successful, then we make a reservation to investigate the legal situation and the state of the property
- Purchase contract and agreement to take over date in Notary
- Notary
- You are now the proud owner of your dream home
- The journey has ended, but it is important that you remember that we are with you until you do not need us anymore



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